

**Name** : Manisha Prabhakar Daware  
Mrs. Manisha Umesh Kulkarni

**Address** : B-906, D Wisteria Park, Near Navle Bridge, Wadgaon Bk, Pune- 411041

**Email ID** : kulkarnimanisha@rediffmail.com

**Mobile No** : (+91) – 9403624894

**Date of Birth** : 01-June-1971

**Gender** : Female

**Marital Status** : Married

**Qualification** : D.E.E. (Diploma in Electrical Engineering)-May 90  
B.E. (Electrical Engineering)- May 96

**Available immediately for Engineering Purchase & overall administration for any Business Unit on salaried basis**

**Executive Introduction:** I am a seasoned engineering executive having over 2 decades of experience in projects, sourcing & procurement and electrical design. Elevating traditional sourcing to more sustainable relationship-based partnerships has helped me build a credible position across various organizations.

A professional and a team leader with true organization building ability having 20 years of experience in the areas of Procurement, Sourcing, Tender estimation & Costing, in by optimizing resource utilization, capacity building, Sourcing, and Contracting

#### **Professional Experience:**

**Purchase Head, at private LLC Electrical Contractor, Pune, (June 2019 to Dec 2020)**  
**Deputy Manager, Thermax Limited, Enviro Division, Pune, (Dec 2007 to Feb 2014)**  
**Senior Engineer, Suzlon Infrastructure Services Ltd, Pune, (Mar 2007 to Nov 2007)**  
**Junior Engineer, N. M. Deodhar Consulting Engineers, Pune (Apr 2006 to Feb 2007)**  
**Design Engineer, AB Engineering Consultants, Pune (Feb 2004 to Oct 2005)**  
**Engineering Executive, CG Brook Hansen Ltd. Ahmednagar (Feb 1998 to Jan 2000)**  
**Institutional Sales Engineer, Kirloskar Electric Ltd, Pune (Feb 1996 to Jan 1998)**  
**Design Engineer, Mithsagar Electronics, Pune (Feb 1994 to Jan 1996)**

#### **Key Achievements:**

- Purchase Order Cycle Time reduced in Hours
- Procurement Cycle Time improvement
- Cost Reduction
- Diversified supply chain, in-turn reduced risk exposure and improved the chances to obtain goods and services quickly.
- Vendor meetings taken with regard to lead time, delivery time, discounts, and Payment terms.
- Supplier Defect Rate improved, productivity Improvement, cost reduction, and build towards a better supply chain.
- Emergency purchases managed efficiently
- Payment terms lead time improved to additional 30 days as compare to previous Payment terms  
Price competitiveness improved to greater extent as compare to previous Purchases  
Prompt & accurate support to Sales Team for diversified Tenders with regards to Electrical & Instrumentation part

**Manisha Daware-Kulkarni**  
**Pune.**