



Jay Kolhaar

SENIOR TECHNICAL
MANAGER

Haridwar Society, Dighi, Pune -
Maharashtra, INDIA

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ABOUT ME

A Technical Professional having more than one decade experience in Cable industry and a Pre-Engineering Graduate by background. Aiming for Masters of Science in Management.

Efficient, focused and completes task with a high attention to detail

LANGUAGES

English:



Hindi:



Marathi:



Kannada:



EXPERIENCE

JUL. 2019 – AUG.2020

RAVIN CABLES LTD. – MAHARASHTRA, INDIA
SENIOR TECHNICAL MANAGER

Job Description :

Enquiry Monitoring and Analysis - Aim to convert in order , Special attention to enquiries above 50kms or value above 1 Crore , Standardization / Modification of Data Sheet Bill of materials and Design sheet , Visit to customer for technical discussion for marketing , Preparation of technical papers as & when required, Preparation of Bill of materials and data sheets as per enquiry , Preparation of manufacturing specification for shop floor , Technical support to all sales office and conducting technical sessions at customer place , Handling customer returns such as technical query, complaints and negotiations.

Achievements:

- 1) Ravin Management appreciated for converting enquiry into order from Tata power solar worth 11 crore.
- 2) NABL introduced to management with no cost of third party.
- 3) Heading technical and design department with a team of 2 members.
- 4) Standardization of Instrumentation cable with different parameters.

JAN. 2016 – JUN. 2019

POLYCAB INDIA LTD. – GUJARAT, INDIA
TECHNICAL MANAGER

Job Description :

Designing LT, HT and EHV cable size with respect to required load , Special LV, Instrumentation, HT & EHV cable design up to 220 kV as per Indian standard as well as international standard (GTP, BOM, Calculation sheet) , Pre-Sales Engineering and working with the customer , Following up and replying the Enquiries sent by the sales team , Delegation of job to the Engineers and overseeing the process , Validation of GTP prepared by the engineers. Support to the engineers for addition and deletion of clauses. Checking the GTP in order to customer's requirements , Validate the Design Sheets prepared by the engineers. Additional guidance to the Engineers for the clarification and technical support , Validation of Design in cable builder software and BOM in oracle software , Replying technical enquiries to the customer , Application support to sales team as well as customer and ensuring them, satisfaction in terms of technical aspects , Visiting at customer place for technical discussion , Monitoring performance by gathering relevant data and producing statistical reports to management , Handled a team of 8 members , Visiting at plant regularly for up gradation of process for product development , By visiting or replying (over phone / email) the technical queries to concern person at Halol/daman plant , Entirely responsible for production issues, quality technical issues , Entirely responsible for EHV cables up to 220 kV and above , Ensuring approval to cable builder team, for special cable design , Involve in two software's i.e. Cable Builder and Oracle.

Achievements :

- 1) Generated export lead for supply of 1.1 kV instrumentation pilot cable and designed, executed 1000 km successfully.
- 2) Received appreciation for securing 110 kV KSEB order worth 15 crore with technical approval.
- 3) Received appreciation for doing cost saving project of copper tape (25% saving on copper tape weight)
- 4) Received appreciation for securing 66 kV GETCO order worth 50 crore (205 km) with technical approval.
- 5) Received appreciation for guiding the technical team and securing Dangote export order of \$ 143 million.
- 6) Received appreciation for securing 132 kV WBSETCL with technical approval.

MAY. 2012 – DEC. 2015

KEC INTERNATIONAL LTD. – GUJARAT, INDIA
TECHNICAL ENGINEER

CERTIFICATION

1. Problem solving training at Gujarat – India, sponsored by KEC international ltd.
2. Lead (LEARN EVOLVE AND DEVELOP) Training at Gujarat – India, sponsored by KEC international ltd.
3. Train the trainer (TTT) training at Gujarat – India, sponsored by KEC international ltd.
4. Advanced excel, word and outlook training at Mumbai – India, sponsored by Aakash Powertech PVT LTD.
5. Out bond training at Gujarat – India, sponsored by KEC international ltd.
6. IMS (9k,14k, 18k) Int. Auditor (Kec International Ltd, India)
7. Secured 3rd prize in table competition in St Jude high school at Mumbai – India.
8. Received appreciation award for organizing cricket tournament for employees in KEC international ltd at Gujarat – India.

SKILLS

CableDesign



Technical



Cable Costing



Business Development



Sales & Marketing



Operations



Proactive behavior



EDUCATION

B.TECH (Bachelor's in Electrical Engineering)

TERNA POLYTECHNIC

3yearCourse-ENTC-

Electronics&Telecommunication

AUG. 2005 – JUL. 2008

ST. JUDE'S HIGH SCHOOL

10th (Secondary School Certificate)

JUNE 1995 – MARCH 2005

Job Description:

Review and record the enquiry and understand the technical specification, further prepare GA plan and get the same approved from the external as well as internal customer. Liaising with external as well as internal customer for the confirmation/clarification against the technical queries sought by the customer or marketing persons on datasheet & QAP or any technical related queries , Designed EHV & HT cable size with respect to required load , Calculating current rating (IEC: 60287-1 & 2) and electrical parameters for EHV & HT cables , Designed error-free Bom, technical offer, data sheet, drawing and manufacturing specification within time limit , Collate list of enquiries & manufacturing specification, and formulate in graphs on monthly basis and ensuring that targets are achieved, in accordance with management's requirement , Coordinating with quality dept for incoming, in process and final process check by weight analysis of the cable , Ensured list of ISO documents of design department to be updated on monthly basis, and providing data on yearly basis to our technical head , Handled three cross functional team as a mentor in different projects i.e. Cost Saving, Drum standardization and CCV productivity enhancement , Handled customer returns such as complaints, technical query, negotiations , Monitored performance by gathering relevant data and producing statistical reports.

Achievements:

- 1) Design HT three core smart cable and same has been placed in exhibition.
- 2) Received appreciation award in KEC international ltd, for handling 120 enquires and 27 Manufacturing Specification, in a single month with an error free design and average response of 2.46 days, against 3 days.
- 3) Best performer award in KEC international ltd, for designing optimum BOM of, RELIANCE, TATA POWER, REB BANGLADESH, ECG (GHANA), GETCO (220 kV) etc.
- 4) Received appreciation award for 5S activity done at work station.

AUG. 2011 – MAY. 2012

**AAKASH POWERTECH PVT LTD– MAHARASHTRA, INDIA
TECHNICAL ENGINEER**

Job Description :

Analyzing technically for new enquiry comes to the company (i.e. LT, HT, Instrumentation cable) , Studying technical specifications received from customer and suggesting construction/modification in case of any discrepancies , Preparing the technical data sheets for the provided cable contents as per customer required format or of company's whichever is suitable , Coordinating with end client for any technical related material requirement, such as GA drawings, Electrical calculation, QAP etc.

Achievements :

- 1) Successfully handled the client discussion (Technical) on client visit to Aker Power gas, Thermax Ltd, Essar Engineering, Toyo Engineering etc.

MAR. 2009 – AUG. 2010

**POLYCAB WIRES PVT LTD. – MAHARASHTRA, INDIA
JUNIOR ENGINEER**

Job Description :

Analyzing technically, any new enquiry comes from sales team ,Handled complete customer relation management , Coordinating with Sales team for orders, informing them about stock in factory , Developed proactive communication program to improve customer relation and customer confidences , Handled (GTP) Guaranteed Technical Particular.

OCT. 2008 – MAR. 2009

**SPH BPO SOLUTION PVT LTD. – MAHARASHTRA, INDIA
TECHNICAL SUPPORT ENGINEER**

Job Description :

Examine the server on daily basis, Assigning and transferring folder & file to operators , Installing, configuring and supporting an organization's local area network (LAN) , Monitor network to ensure network availability to all system users and may perform necessary maintenance to support network availability , Perform data backups and disaster recovery operations.