

RESUME

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Objective:

To seek prospective position as an Buyer / Purchaser in your esteemed organization where my technical experience, knowledge, ideas and abilities can be utilized for organizational growth and profitability.

Qualification:

Dip. In Mech. Engg. From K. K. Wagh Poly and Engg. College, Nashik

Dip. In Material Mgmt from Prof. NG Naralkar Institute, Pune

Extra Qualification:

SAP Knowledge

Working experience:

Total 16 plus years of experience in Mechanical Industry as a buyer/purchaser I can handled all types of **Rotary equipments like Pumps, Blowers, Agitators, Motors, Static equipments like as Auto & Manual valves, fabricated Pressure Vessels & tanks, Piping, All types of Electricals & Instrumentations products like as Analysers, Transmitters, Special Analysers, Cables, Cable Trays & gratings, Automations equipments like as PLC/MCC/SM boxes, Raw Materials, Structural Steel, Pipes & Fittings, Welding Spares & Consumables, Precision machined components, forging components, Insulations, Castable Refractories, Vendor Development for various components for better pricing** in Project base Heavy Engineering / precision machining products companies.

Key Results Areas:

- ✓ Major achievements in my carrier as a buyer/purchaser I had to handled Pumps with Motors with single purchase order cost is @10.94 Cr for Danieli projects (Mecon consultants) & successfully delivered to site.
- ✓ As a experienced buyer/purchaser I studied hard & gain sound knowledge about UF Membrane & get 16% cost reduction with better terms against earlier price from same vendor.
- ✓ As a experienced buyer/purchase, I have applied my negotiation skill for buying CE mark wire spool & got @32% less price than existing without affecting any quality norms.
- ✓ I got 23% cost reduction for Pneumatic cylinders, non metallic Valves, Pipes & fittings & also got 14 to 18% more cost reduction for metallic Auto & Manual valves with better pay terms new development & hard negotiation.
- ✓ As a experienced buyer/purchaser, effectively handled heavy fabricated Pressure Vessels & Piping with achieving 13 to 15% cost effective purchasing.
- ✓ As a experienced Vendor Development manager, I achieve a dispatch target quantity target ratio by increasing 3 times more than existing for most precision engine components for US base GE Transportation.
- ✓ I have a good vendor base & experience for buying automation components like as PLC/MCC from various makes like Siemens, L&T, Honeywell, Schneider.
- ✓ As a buyer / Purchaser, I have sound knowledge for handling all types of Instruments like as various Gauges, Analysers, Transmitters, Special Analysers.
- ✓ Most hands of experience to handled a components for various consultants like as Mecon, Fichtner, Avant Garde & various clients like as NTPC, BHEL, JSW, DANIELI, TPL ect.
- ✓ As per buyer I got 8 to 32% cost reduction in welding consumables, Hardware items, Packing materials.

Work Experience:

1. Eureka Forbes Ltd. (Water Projects Div) (From Nov. 14) – Sr. Engg (Purchase)

Eureka Forbes is one of the leading company in Water projects & EPC sector.

Responsibility:

Procurement of Pumps, Motors, Valves, All types of Instruments, Blowers, Agitators, Fabricated Vessels, Tanks, Piping, PLC/MCC, Cables, Cable Trays & Gratings, Electrical Items, Fabrication & other various SMI items for Water projects.

Key Results in last Two & half year:

- Change terms 'Freight Extra at actual to Freight Inclusive – Save upto 15 to 18 Lacs in last 15 months to change this terms almost 30-35 vendors & more to come in this terms.
- Change terms 'Against PI or Advance to 45 days to 60 days – Almost 20-22 vendors agreed & smoothly supply the material. Its reflects cost saving. And targeting for 90 days & few are accepting this.
- Cost Saving through developing new vendors – Develop most vendor in a dept @ 20-25. It causes to save almost 22-25 Lacs with developing new vendors in Fabrication / Instruments / PLC.

2. Taikisha Engineering India Ltd.: Purchase Dept (From May 13 to Nov. 14)

Taikisha is a Manufacturer & Exporter of Automotive Painting Plant, HVAC sys, Automated Conveyor Sys, Pump Control Panels.

Responsibility:

- Procurement of RM steel in sheet, Structural Steel, Tubes & Pipes.
- Develop additional / alternative source of supplier for important material so that company is in a position to negotiate for best price.
- Procurement of all types of Welding Consumables/Spares, All types of maintenance spare/ Hardwares.

Key Results in One & half year:

- Develop New vendor in Rockwool & save 12 Lacs in year with better payment terms & F.O.R basis.
- Not a single material / Invoice was entered in company premises without Purchase Orders. This systems is missing when I joined.

3. Tecpro Systems Ltd. (Ashtech Division): Dy. Manager – Purchase

(From Aug. 08 to Dec. 12) (Formerly known as mahindra AshTech Ltd.)

A well known group in Coal Handling & Ash Handling in Power Sectors having annual Turn over is more than 2000 Crore. Currently Tecpro are handling more than 12 power plants in various states.

Responsibility:

1. Procurement of mechanical items for Power Plant such as Air & Hyd Cylinders, Cable Trays & Gratings, Castable Refractories, valves, Power packs, Cages & filter bags, Bearings, Non ferrous items, Forgings, Sprockets & Chains, Insulations, Instruments, Hi Alumina product, fabrication & others various SMI items for Ash handling system etc.
2. Negotiate with Transport vendors for delivered the ready material at destination.
3. Knowledge of Mechanical equipment markets, Specs required & cost drivers.
4. Daily interaction with factory planning dept & project people.

Key Results in One & half year:

- Develop New vendor for Cable Trays & Gratings in region wise & got @22% cost savings against the existing prices.
- In bearings & block components got additional 5% cost reduction through better negotiation.

- Region wise vendor base develop for Cylinder, Valves, Cable Trays & Gratings.

4. Perfect Engine Components Ltd.: Manager – Pur. & Vendor Development

(From Sept 2007 to Aug 08) (An ISO 9001:2000)

Perfect Engine Components Ltd having manufacturing of Precision Engine components for GE Transportation ltd, USA, Cummins India, Eaton, Tata motors and many other customers worldwide. And having a good setup of all engineering activity like as Centrifugal Casting, Heat treatment, NC machine shop, Engine assembly line and Quality lab having Millipour testing facility.

Responsibility:

- Monthly product planning & scheduling,
- Develop new Vendors in precision machining, Forging & Heat treatment areas
- Vendors negotiation for better payment terms, volumetric bussiness
- New product developments,
- Cost reduction thro' process changes, resourcing & own costing.

5. Stauff India Pvt. Ltd.: As a Sr. Engineer - Vendor Deve. & Purchase (Manu. Dept.)

(From June 2006 to July 2007)

Stauff India Pvt. Ltd. A sister concern of STAUFF – Germany, world-renowned brand in precision hydraulics accessories & components having its own manufacturing plants in Germany, America, Australia, India, France & China.

Responsibility:

- To Develop Casting, Forging & Machining product through Quality.
- Capital Purchasing & local Purchasing & execution of Purchase Order.
- Price negotiation.
- Find out & develop the new potential & reliable resources.

6. M/s. Automag India Pvt. Ltd. : As a Engineer Vendor Development

(From June 2005 to June 2006)

Automag India Pvt. Ltd. is a leading organization in Material Handling systems, Conveyers and SPM's having Technical collaboration with M/s. NKC, Japan which is one of the leading firm in the world in Material Handling Systems.

7. Wadco Packaging Pvt. Ltd. : As a Q.A. Engineer

(From June 03 to June 05) (An ISO 9001:2000)

It is a medium scale export quality, high strength corrugator's container manufacturing organization having supply to all major home appliances manufacturing industries like Whirlpool, Onida, Philips, LG, HLL, Owens Corning, Gharada Chemicals,

8. Vigma Consultancy : As a Asst. Engineer QA and Service

(From June 00 to May 03)

It is a Pune based liasoning group having representative of M/s IPCL and Porwal Auto Components Ltd. and major supply of these two groups to TELCO, Bajaj Tempo, Cummins, John Deere, Bajaj, Atlas Copco, Greaves etc.

9. M/s. Suhas Enterprises: As a Vendor Development.

(From June 97 to May 00) (An ISO 9001:2000)

It is a small scale export quality machining group having good set-up of machine and precision instruments, doing precision machining of Auto parts in casting, stainless steel and forging materials & having major supplier of Telco.

Personal Data:

Full Name : Shreekant Y. Karandikar
Father's Name : Shri Yashwant V. Karandikar
Age : 42 yrs
Nationality : Indian
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