

CURRICULUM VITAE

Sharayu N. Kolhe

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Current Address: Akurdi, Pune-14

Mobile no- 8446137258

Total Experience – 2.5 years.

CAREER OBJECTIVE

To persue a challenging career with dedication in a professional environment, Where I can apply my technical knowledge. Acquire news kills and work closely with a team of highly experienced professional. Having the willingness to learn and grow personally and professionally..

PROFESSIONAL QUALIFICATION

Qualification	University	Year of passing	Marks obtained
B-tech petrochemical engineering	DR BATU, Lonere, Raigad.	2013	6.32 CGPA
H.S.C	New English High School, Nagpur	2009	73.67%
S.S.C	M.P.D.S. lokanchi shala, Nagpur	2007	80.76%

COMPUTER SKILL

Operating System_: Windows

Application Tools_ : MS-Excel, MS-Word, MS-Powerpoint, and internet overview

WORK EXPERIENCE 1

KSP Hydro Engineers Pvt Ltd (Water and Waste Water Treatment Plant Company)

(Nov 2014 to April 2016) (Post- Sales and Proposal Engineer)

- Achieve annual sales targets by working with the District Manager and senior district sales person to establish selling strategy and statics.
- Obtains orders and establishes new accounts; plans and organizes daily work; calls on existing and potential sales customers.
- Understand customer needs, requirements, and strategic plans recommending solutions with Company programs.
- Keeps management informed through regular activity reports and communications.
- Represent product list (related to water and waste water treatment plants) including technical terms and discussion with clients.
- Attend technical and commercial meeting with clients.
- As per clients requirement and needs prepared technical and commercial proposals.
- Prepared cost estimation list including all electro mechanical equipment's related to whole water & waste water treatment system.
- Co-ordinate with team during erection and commission of project
- Manage all design calculations of WTP, STP(MBBR,MBR Technologies, RO System,UF,UV Systems, Rain Water Harvesting.

WORK EXPERIENCE 2

PAMM Water Technologies Pvt Ltd (Water and Waste Water Treatment Plant Company)

(June 2016 to Till Now) (Post- Engineer- Sales and Proposal)

- Handling all sales and Technical related issues of STP(MBBR,MBR) ,WTP,RO,UV,UF ETC
- Making techno-commercial proposals, BOQ & Tender as per clients requirement.

- Coordinate with vendors for supply and services of spares & consumables for STP,WTP,RO etc.
- Coordination of technical specification with our Project Engineers and Customers.
- Attend technical and commercial meeting.
- Give suggestion to clients and make them satisfaction for the product.
- Make BOQ, Energy Estimation data, Consumables data for particular capacities. (STP,WTP,RO ETC.)
- Also supports and active with Sales and Proposal Team.
- Gives training to juniors, related to sales and technical.
- Handling Procurement Section for different projects.

HANDLING PROJECTS & CLOSED ORDERS

- Coordination of 1 MLD & 1.25 MLD STP operation & maintenance at DSK Vishwa Residential Site
- Project Procurement & Handling AMC of 3000lph RO at Gagan Lawish Residential Site
- Project Procurement of 3000 LPH RO at BMW Hadapsar Showroom Site
- Handling coordination of AMC & Operation & Maintenance of STP & WTP at various Sites like – Courtyard By Marriott Hotel- Pune, Hyatt Hotel – Pune, JW Marriott Hote-Pune, SMR Automative Pvt Ltd – Pune, Tech Park -2 Pune.
- Handle Procurement of Various projects like STP MBR & RO at Kumbhalgar Resort, Jaipur , 20 m3/hr WTP at Empire Square Pune,60 KLD STP at IBIS Tower Mumbai etc
- Also Handle Monthly & daily requirements of clients for any projects, Spares, Consumables & Services.
- **Closed Orders are**
 - 1) 180 KLD MBBR STP of DS Kulkarni Developers, Pune
 - 2) 3000 LPH RO of BMW Showroom, Pune
 - 3) 2000 LPH RO of Gagan Lawish Society, Pune
 - 4) 1 MLD & 1.25 MLD O & M of STP at DSK Vishwa Site, Pune
 - 5) 20 KLD ETP at Wonder Cars, Pune
 - 6) 5 KLD ETP at BMW Showroom, Aurangabad

Also covered many spares & consumables orders in various sections in pune division.

ACADEMIC PROJECT IN B-TECH

Topic- “Oxidation of 4,6,DMDBT from diesel by Liquid Emulsion Membrane”

Mentor- Guide V.P Jawanjal

Tenure- 1 year

Description- LEM is a extraction process. In this project the recovery of sulphur from diesel by using oxidation process through LEM is carried out.

PRACTICAL TRAINING-

Privi Organics Limited, Unit-2 An Export Oriented Unit. Manufacturers and Exporters of Aromatic Chemicals. 15 days in **Privi organics limited (Mahad)**

PERSONAL SKILL-

Good in communication.

Good in team work and highly motivating, time management, hard working.

EXTRA -CURRICULAR ACTIVITIES

- Coordinator of quiz competition in “**SYNERGOS 2k12**”.
- 1st prize in “**ANTARNAD**” group singing competition in annual social gathering 2009 of university.
- Two times silver medalist in university level basketball competition.
- Worked as an active member of “**Cultural Committee**” for Department in year 2011-2012.
- Participated in various Cultural Event at University level.

PERSONAL DETAIL-

Fathers Name- Nagraj Mahajan Kolhe

DOB- 06/05/1991

Gender- Female

Status – Married

Spouse Name – Amit Brahmanekar

Permanent Address -Shree Apartment, Old Subhedar Lay Out, Nagpur.

Pin code: 440024

Languages Known :- English, Marathi, Hindi

DECLARATION-

I hereby declare that all the information furnished above is true and authentic to the best of my knowledge and belief.

(Sharayu N. Kolhe)